

About Padakhep

Padakhep, a leading development organization in Bangladesh since 1986, with the legacy of 40 years of driving change, has a network of over 855+ offices and a family of more than 10,000+ employees. It has contributed to the transformation of the digital economy and served over 10 million beneficiaries through a holistic development approach: CAPACITY enhancement, financial CHOICES and market CONNECT. For more details, visit www.padakhep.org

Business Development Manager

Department	: Enterprise Wing-Multiple Business Units
Job Location	: Head Office, Dhaka (field-intensive role-regular client visits required)
No. of Vacancies	: 02
Employment Type	: Full Time
Salary	: ₳50,000–70,000 Negotiable based on experience
Other Benefits	: After joining, employees will receive provident fund, gratuity, employee welfare benefits, insurance benefits, two festival bonuses per year, Bengali New Year/Baisakhi bonus, an annual increment, a city allowance and other benefits according to company policies and regulations.
Experience	: Minimum 5 years in sales, business development, or a related field



The Role

This is a field role, not a desk job. You'll own growth across all our units in the Enterprise Wing — opening new markets, building real client relationships, and closing deals. If you thrive on ownership, action and results, this is your role.

What You'll Do

- Identify new business through active field prospecting, market research, and competitive analysis — then build a pipeline and report on it
- Develop and execute strategies to enter new markets and customer segments, with clear plans and measurable targets
- Acquire clients through direct visits, networking, referrals, and outreach — this is the core of the role
- Build trusted, long-term relationships with clients, partners, and key stakeholders across all business units
- Keep existing clients satisfied, growing, and retained

What We're Looking For

Experience

- 5+ years in sales, business development, or a commercial role
- Track record of hitting targets in a field-based environment
- Experience managing client portfolios across multiple products or services
- Corporate or enterprise-level sales background is a strong plus

Skills & Education

- Bachelor of Business Administration (BBA), Marketing, or a related field (Master's preferred)
- Fluent in Bengali and English — written and spoken
- Comfortable with MS Office and basic reporting
- Self-starter who works well independently in the field

Application Procedure

Send your resume to career@padakhep.org with the subject line "Business Development Manager".

Job Portal: <https://career.padakhep.org>

The last date for submission of application: 15 July, 2026

